



We're expecting you Amsterdam Beach

23-25 January 2019



If you can't scan the QR code, go to: globalpets.community/globalpets-forum-europe-2019-welcome



## GlobalPETS Forum is the most important networking event for pet industry professionals

Join us for this annual three-day conference where senior decision makers from the world's leading industry players gather to network and be inspired by the latest trends and developments. For this 20<sup>th</sup> annual edition, the theme is 'The Changing Face of Pet Retail'.

## Why attend?

- Meet and maintain contacts with the leading decision makers in the industry worldwide
- THE place where deals are closed
- Facilitated networking opportunities as part of the programme
- Insights into current and future developments in the industry that help you stay ahead of the competition

#### Wednesday 23 January AFTERNOON

Pet Retail Tour Get to know the dutch market

#### Avonturia - De Vogelkelder

Avonturia in The Hague is not only the biggest pet store in the Benelux, it is also a complete experience centre! With 6,000sqm of shopping experience, adventures for kids, education, workshops, food outlets, and more. Open 7 days a week - discover, experience and admire the world of Avonturia.

## Take advantage of the conference app

Download our free participants-only conference app so you can start networking with others before you arrive, and have all the information you need about the programme to hand.

#### Garden Centre de Bosrand

This family-owned chain of four amazing garden centres combines gardening, indoor planting, lifestyle products and pets into one inspiring shopping experience. We will visit de Bosrand in Alphen aan den Rijn, a vast shopping experience of 17,000sqm!

> The retail tours are offered by our main sponsor



as well as by





## 23-25 January 2019 Amsterdam Beach THE NETHERLANDS



#### This year's theme

The changing shopping behaviour of maturing Millennials will create a new retail situation in the pet industry from 2020 onwards. The consumer is in the driver's seat and increasingly experience-focused. What are the implications for retailers, e-tailers, supply chain, marketing, and other parts of the industry?

#### Thursday 24 & Friday 25 January

#### **Speakers**

For this 20<sup>th</sup> edition, we have put together an impressive line-up of professional and inspiring speakers from inside and outside the industry. To mention just a few:



Torsten Toeller Founder and proprietor of Fressnapf Group Visions of pet retail in a digital world.

## Get answers to key questions

- Where will the online pet market be by 2020?
- How will online players disrupt the existing pet industry and how can you prepare?
- Who are Millennial consumers and what does it take to adjust your products and services for them?
- How can you adapt your marketing communications to engage these consumers?
- How do you cope with both retailers and e-tailers?
- What do changing distribution patterns in the online world mean for you?



Louis Yige Head of Pet Category Alibaba/TMall Digital pet care in China, today's consumer trends, etc. What is the impact on pet retail. How to become a supplier?



Om Marwah Walmart's first Head of Behavioural Science How behavioural science principles can be used to change consumer (shopping) behaviour in order to build

loyalty, product innovation, etc.

## Social Evening

Thursday evening the well known Social evening, the place to network and to join the relaxed atmosphere.

# Join us for the 20<sup>th</sup> GlobalPETS Forum!

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#### OFFICIAL SPONSOR

#### **Beeztees**

Beeztees is a leading international pet brand and wholesaler specialised in pet accessories. It offers a wide variety of over 5,000 innovative products - including through its own brands Beeztees and Designed by Lotte - and exports to 45 countries. Every year, the range is renewed with 750 new items, many designed and developed in-house. In 2017, Beeztees acquired the German company Karlie, which, after a difficult period in the past, is now back on track and future-proof.